

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)

**LAO PEOPLE'S DEMOCRATIC REPUBLIC
MINISTRY OF INDUSTRY AND COMMERCE**

National Implementation Unit

Second Lao PDR Competitiveness and Trade Project (LCTP 2) (P512702)

Senior National Trade Specialist (Trade Facilitation and NTMs)

(Ref. No. A1.1)



The Ministry of Industry and Commerce (MOIC) of the Government of Lao PDR has received a grant from Australia's Department of Foreign Affairs and Trade (DFAT) through the Umbrella Facility for Trade Multi-Donor Trust Fund 2.0, administered by the World Bank, toward the cost of the Second Lao PDR Competitiveness and Trade Project (LCTP 2), and intends to apply part of the proceeds for consulting services.

The National Implementation Unit (NIU) is now seeking an experienced individual for the position of Senior National Trade Specialist. The objective of this assignment is to provide technical and coordination support to MOIC/NTTFC in implementing the 2026 NTM Instruction, rationalizing priority NTMs, strengthening trade facilitation coordination, and building sustainable institutional capacity - with a focus on direct engagement with government and the private counterparts.

The services of the consultant are initially required for a period of 30 months, starting in October 2026, on a full-time basis. The consultant will be based at the Department of Foreign Trade (DFT), MOIC, in Vientiane, Lao PDR, under the overall supervision of the NTTFC Secretariat and collaborate on a day-to-day basis with the Trade Facilitation Division under the DFT. Contract extensions shall be subject to the availability of funds and a positive annual performance evaluation. Full ToR can be accessed via this URL: <https://tinyurl.com/2jt3shz7>

To qualify for the assignment, a prospective candidate shall meet the following requirements:

- Minimum master's degree in economics, law, public policy, international trade, or a related field;
- Minimum 5 years of professional experience in trade facilitation, customs, regulatory reform, or NTM management in Lao PDR;
- Proven experience working directly with Lao government ministries (MOIC, MOF/Customs, MAE, MOH, etc.) and facilitating inter-agency coordination;
- Strong understanding of the NTMs, WTO Trade Facilitation Agreement, ASEAN trade frameworks, and Lao PDR's trade policy environment;
- Knowledge of the Lao National Single Window (LNSW) or similar paperless trade systems, gender and social inclusion analysis in trade contexts, familiarity with green trade or climate-related NTMs, and prior involvement with World Bank-funded projects or with other regional/international development partners would be a strong asset.
- Proficiency in using analytical tools or programs, database and tracking tools.
- Strong interpersonal skills that would benefit the facilitation of dialogue with various government officials and private sector representatives.
- Professional fluency in Lao and English.

The Consultant will be selected in accordance with the World Bank 'Procurement Regulations for IPF Borrowers', Sixth Edition, February 2025, under the Individual Consultant (IC) selection method. The attention of interested Consultants is drawn to paragraphs 3.13, 3.15 and 3.16 of the said Regulations, setting forth the World Bank's policy on conflict of interest.

Interested applicants should submit their applications and provide information indicating that they are qualified to perform the services (**curriculum vitae with expression of interest and references**). Expressions of interest must be delivered to the address below no later than **08 October 2026, 16:00 hours (Vientiane time)** (submissions via email are also acceptable). Only short-listed candidates will be contacted.

Attn: Mr. Sengphanomchone Inthasane, Deputy Permanent Secretary, Project Director

CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator

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