

REQUEST FOR EXPRESSIONS OF INTEREST (INDIVIDUAL CONSULTANTS)

LAO PEOPLE'S DEMOCRATIC REPUBLIC MINISTRY OF INDUSTRY AND COMMERCE

National Implementation Unit

Second Lao PDR Competitiveness and Trade Project (Project No. P512702)

National Procurement Consultant (Ref. No. C2)



The Ministry of Industry and Commerce (MOIC) of the Government of Lao PDR has received financing from a Trust Fund administered by the World Bank and contributed by Australia toward the cost of the Second Lao PDR Competitiveness and Trade Project (LCTP 2), and intends to apply part of the proceeds for consulting services.

The National Implementation Unit (NIU) is now seeking an experienced individual for the position of National Procurement Consultant. The objective of the assignment is to assist the NIU in carrying out procurement of goods and consultancy services under the LCTP 2 and other Trade Related Technical Assistance (TRTA), and to conduct and successfully complete all delegated procurement processes listed under the LCTP Procurement Plan, with timely reporting and updates of the Procurement Plan.

The services of the National Procurement Consultant (NPC) are required for a period of 24 months, starting August 2026, on a full-time basis. The consultant will be based at the National Implementation Unit (NIU), Permanent Secretary Office, Ministry of Industry and Commerce, in Vientiane, Lao PDR and will work under the overall supervision of the NIU Manager. Full Terms of Reference (TOR) for the assignment are available via this URL: <https://tinyurl.com/2s3bu5pe>

To qualify for the assignment, a prospective candidate shall meet the following requirements:

- Master's degree in Procurement, Public Administration, Business Administration, Engineering, or a related field;
- 4–6 years of experience in public procurement of goods and services, preferably with projects funded by international development organizations (e.g., World Bank, ADB, UN, JICA, KfW, etc.) and knowledge of Lao PDR's Public Procurement Law;
- Demonstrated experience executing procurement processes, including tendering, preparing procurement plans, bidding documents, contract management, and bid evaluations, including leading procurement processes for goods, services, and works;
- Previous experience supporting capacity-building initiatives in procurement and/or managing a procurement team or unit is an asset; experience with ITES and/or e-GP systems is an advantage;
- Excellent communication skills, including speaking and writing in English and Lao;
- High degree of computer literacy, intermediate to advanced knowledge of Microsoft Office and internet applications.

The Consultant will be selected in accordance with the World Bank 'Procurement Regulations for IPF Borrowers', Sixth Edition, February 2025, under the Individual Consultant (IC) selection method. The attention of interested Consultants is drawn to paragraphs 3.13, 3.15 and 3.16 of the said Regulations, setting forth the World Bank's policy on conflict of interest.

Interested applicants should submit their applications and provide information indicating that they are qualified to perform the services (curriculum vitae with expression of interest and references). Expressions of interest must be delivered to the address below no later than **31 July 2026, 16:00 hours (Vientiane time)** (submissions via email are also acceptable). Only short-listed candidates will be contacted.

Attn: Mr. Sengphanomchone Inthasane, Deputy Permanent Secretary, Project Director

CC: Ms. Sonevilay Pheangthavanh, Procurement Coordinator

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