

Invitation for Bids

Improvement of Fire-fighting System for Heritage Sites Project EDCF Loan Agreement No.: LAO-16

1. The Government of the Lao People's Democratic Republic has a Loan from the Export-Import Bank of Korea from the resources of the Economic Development Cooperation Fund (EDCF) of the Republic of Korea in the amount US\$30,000,000 toward the cost of the Improvement of Fire-fighting System for Heritage Sites Project and intends to apply a portion of the proceeds of this loan to payments under the contract for the Improvement of Fire-fighting System for Heritage Sites Project (LAO-16).
2. The Project Executing Agency, the Ministry of Public Security, Lao People's Democratic Republic, now invites sealed bids from eligible bidders for the Improvement of Fire-fighting System for Heritage Sites Project. The main project scope includes following components:

Component		Description
Fire Station	Construction	<ul style="list-style-type: none">• Construction of one fire station building each in Vientiane and Luang Prabang• Construction of 6 branch fire stations in Vientiane and 4 branch fire stations in Luang Prabang
Firefighting vehicle & Equipment	Supply of Firefighting vehicles and Related Equipment	<ul style="list-style-type: none">• Supply of Pump truck, Water tank truck, Chemical truck, Ladder truck, Rescue boat, etc.• Supply of fire-fighting Equipment
	Education/Training and Expert Dispatch	<ul style="list-style-type: none">• Korea-invited training (5 personnel for 1 week) and on-site training in LAO PDR (4 personnel for 4 weeks)• Operation and Management support after completion of the Project (Experts will reside at the site for 6 months)

* Note:

1. More details on the works to be performed in the Project are indicated in the Works Requirements (Section VI).
3. Bidding will be conducted through Competitive Bidding (CB) procedures, single-stage and two-envelope specified in the Guideline for Procurement under EDCF Loans and is open to all eligible bidders that meet the following minimum qualification criteria.

This Invitation for Bids is open to bidders only who are the combination of entities in the form of a Joint Venture or Association/Consortium (JVA), which shall cover the role of Fire Station (Construction) and Firefighting vehicle & Equipment (Supply) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent or agreement.

(a) For all Bidders

- i) The eligibility of the Bidder, and all parties constituting the Bidder, shall be as follows:
 - Nationals of the Republic of Korea (including juridical persons incorporated in the Republic of Korea in accordance with its laws; hereinafter the same shall apply)
 - Foreign corporations in which nationals of the Republic of Korea hold more than 50% of shares as well as foreign subsidiaries of a foreign corporation of which nationals of the Republic of Korea reserve the management rights and are vested with the business performances.
 - Consortiums built by nationals of the Republic of Korea with the corporations set up in accordance with

the laws and regulations of the Borrower's country in which nationals of the Republic of Korea hold more than 50% of shares or have the de facto decision-making rights

ii) All pending litigation of a bidder in amount shall not represent more than seventy percent (70%) of the bidder's current net worth as resolved against the Bidder.

iii) Net worth of a bidder for the last three (3) fiscal years shall be positive.

(b) For Fire Station (Construction)

i) Average annual construction turnover, calculated as total certified payments received for contracts in progress or completed within the last three (3) years (2022,2023,2024), shall not be less than Ten Million US Dollars (US\$10,000,000). If more than one construction company forms the JVA, each partner is required to meet 25% of the requirement, while one partner must meet 50%.

ii) The bidder shall demonstrate the availability of any financial resource not less than One Million US Dollars (US\$1,000,000) to meet the overall cash flow requirements. If more than one construction company forms the JVA, each partner is required to meet 25% of the requirement, while one partner must meet 50%.

iii) The Bidder shall have experience under construction contracts in the role of contractor for at least the last five (5) years from the deadline for bid submission and all members who will take the role of construction must meet the requirement.

iv) The Bidder should have the construction projects successfully completed in the role of contractor at least one (1) general building (but not limited to public office facilities) construction project in or outside its country of origin for the last ten (10) years from the deadline for bid submission, with a value of at least Four Million Five Hundred Thousand US Dollars (US\$ 4,500,000). If more than one construction company forms the JVA, at least one of any partners must meet the requirement.

v) The Bidder should have successfully completed construction projects in the role of contractor at least one (1) public office facilities construction project in or outside its country of origin for the last ten (10) years from the deadline for bid submission, with minimum GFA 3,000m2. If more than one construction company forms the JVA, at least one of any partners must meet the requirement.

(c) For Firefighting vehicle & Equipment (Supply)

i) Average annual turnover, calculated as total certified payments received for contracts in progress or completed within the last three (3) years (2022, 2023, 2024), shall not be less than:

- In case the Firefighting vehicle Suppliers and Firefighting Equipment Suppliers are each responsible for their respective scopes of work,

a. Firefighting vehicle Supply Firms: Ten Million US Dollars (US\$10,000,000); and

b. Firefighting Equipment Supply Firms: One Million Five Hundred Thousand US Dollars (US\$1,500,000)

- In case the Supply Firms are each responsible for both scopes of work: Eleven Million Five Hundred Thousand US Dollars (US\$11,500,000)

If more than one supply company forms the JVA, each partner is required to meet 25% of the requirement, while one partner must meet 50%.

ii) The bidder shall demonstrate the availability of any financial resource not less than:

- In case of Firefighting vehicle Suppliers and Firefighting Equipment Suppliers are each responsible for the respective scope of work,

a. Firefighting vehicle Supply Firms: Two Million US Dollars (US\$2,000,000); and

b. Firefighting Equipment Firms: Two Hundred-Fifty Thousand US Dollars (US\$250,000)

- In case of Supply Firms are each responsible for both scope of work: Two Million Two Hundred Fifty Thousand US Dollars (US\$2,250,000)

If more than one supply company forms the JVA, each partner is required to meet 25% of the requirement, while one partner must meet 50%.

iii) The Bidder shall have experience under firefighting vehicle supplying contracts and firefighting equipment supplying in the role of supplier for at least the last five (5) years from the deadline for bid submission and one (1) member who will take the role of firefighting vehicle & equipment supply must meet the requirement.

iv) The Bidder should have the firefighting vehicle supply projects with a value of at least Three Million US Dollars (US\$3,000,000), and firefighting equipment supplying projects with a value of at least Five Hundred Thousand US Dollars (US\$500,000) successfully completed in the role of supplier at least one (1) similar project in or outside its country of origin for the last ten (10) years from the deadline for bid submission. If more than one supply company forms the JVA, at least one of any partners must meet the requirement.

4. Interested eligible Bidders may obtain further information from the Ministry of Public Security, Lao People's Democratic Republic and inspect the bidding documents at the address below from 09:00 to 16:00 hours (Lao PDR time) in working days **from 30 April 2026 to 25 May 2026.**
5. A complete set of bidding documents may be purchased by any interested Bidders on the submission of a written application to the address below and upon payment of a non-refundable fee of Five hundred US Dollars (US\$ 500). The method of payment can be made in cash or remitted to a bank account below. Once the application is received and the payment is confirmed, the Employers will send out the bidding document to the Bidder's e-mail address stated in the application within 2 days from receipt of the payment. Bidding documents will be available from **30 April 2026.**

Bank Account Information

Bank Name: BANQUE POUR COMMERCE EXTERIEUR LAO PUBLIC
Bank Address: XIENG NHEUN VILLAGE, CHANTHABOULY DISTRICT
VIENTIANE CAPITAL
Account Name: SOUPHASITH NANTHAVONG MR
Account Number: 161-12-32897525
Swift Code: COEBLALAXXX

6. Bids must be delivered to the address below at or before 14:00 hours (Lao PDR time) on **15 June 2026.** All bids must be accompanied by a bid security of minimum One Million US Dollars (US\$ 1,000,000). Late bids shall be rejected. Bids will be opened in the presence of the Bidder's representatives who choose to attend at the address below at **14:30 hours** (Lao PDR time) on **15 June 2026.**
7. The Ministry of Public Security, Lao People's Democratic Republic will not be responsible for any costs or expenses incurred by Bidders in connection with the preparation or delivery of Bids.

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