



LAO PEOPLE'S DEMOCRATIC REPUBLIC  
PEACE INDEPENDENCE DEMOCRACY UNITY PROSPERITY

MINISTRY OF PUBLIC WORKS AND TRANSPORT  
DEPARTMENT OF PLANNING AND FINANCE

## Notification of Award

**Employer** : Department of Roads, Ministry of Public Works and Transport ( DOR-MPWT )  
**Project** : Southeast Asia Regional Economic Corridor and Connectivity Project ( SEARECC )  
**Contract title** : Upgrade and Improvement of the Panghok Cross Border Facility  
**Country** : Lao PDR  
**IDA Credit No.** : 7102-LA  
**RFB No** : CW-008-CBF-PGK-NCB-2024 (CW-008)

**Scope of Contract** : The Site is located in Phongsaly Province bordering Vietnam and is situated on top of a hill and accessible via National Road 2 (NR2) East, key activities of the required work include :

- Civil works, including construction and finishing works of 20 numbers of Major and Minor Cross Border Facility Buildings.
- Electrical design review and installation of Electrifications for the 20 numbers building and outside facilities of the Cross Border Facility complex.
- Mechanical design review and installation of Mechanical items for the 20 numbers building and outside facilities of the Cross Border Facility complex.
- Review the design and installation Plumbing works and Fire hydrant works in the Cross Border Facility complex.
- Construction of Pavement works, landscaping, drainage, wastewater treatment plant in the Cross Border Facility complex.
- Installation of weigh bridge in the Cross Border Facility compound.
- Extended Defect Liability Period of 24 months covering civil works, electrical/solar installations, mechanical components installations, other works inside and outside/external works of the cross-border facility compound, including access roads and different types of pavement areas.

**Contract duration** : 42 months. (24 months for Construction and 24 months for defect liability period)

**Duration of Defects Notification Period** : 24 months covering civil works, electrical/solar installations, mechanical components installations, other works inside and outside/external works of the cross-border facility compound, including access roads and different types of pavement areas.

**Evaluation Currency**: US Dollars.

**Awarded Bidder(s)**:

**Name** : Shanghai Construction Group Co., Ltd.  
**Address** : No. 681 Xiaomujiao Road, Shanghai, (200032) China

**Bid price at bid opening** : 3,177,067.00 US Dollars  
**Evaluated Bid Price** : 3,158,269.63 US Dollars  
**Contract Price** : 3,158,269.63 US Dollars, including VAT 10%:

**Evaluated Bidder(s):**

<b>Name of Bidder</b>	<b>Bid Price USD</b>	<b>Evaluated Bid price (corrected, discounted, adjusted)</b>
<b>Bidder # 1</b> : Dang Khoa General Trading and Service Co., Ltd.	4,505,558.00	N/A – Rejected
<b>Bidder # 2</b> : AIEC Sole Co., Ltd.	3,765,307.12	N/A – Rejected
<b>Bidder # 3</b> : China Jiangxi International Economic and Technical cooperation Co., Ltd.	3,590,808.95	3,759,372.45
<b>Bidder # 4</b> : JV of Xasy Group Co., Ltd and Chalernchai Construction – Repair Irrigation Sole Co., Ltd.	3,888,999.99	N/A - Rejected
<b>Bidder # 5</b> : Yunnan Construction Investment Fifth Construction Co., Ltd.	5,051,456.00	N/A – Rejected
<b>Bidder # 6</b> : Sengmixay Intergrate Sole. Co., Ltd.	3,646,018.00	N/A – Rejected
<b>Bidder # 7</b> : China National Nonferrous Metal Industry Fourteenth Metallurgical Construction Co., Ltd.	2,382,286.00	N/A – Rejected
<b>Bidder # 8</b> : Shanghai Construction Group Co., Ltd.	3,177,067.00	<b>3,158,269.63</b>
<b>Bidder # 9</b> : Haodian Construction Group Co. Ltd.	3,911,615.88	N/A – Rejected

**Rejected Bidder(s):**

**Bidder # 1 : Dang Khoa General Trading and Service Co., Ltd.**

**Reasons for rejection :**

**1. Method Statement**

In Method statement, there is no information on MIS system and method statements, Not understanding the project activities correctly.

**2. Mobilization Schedule**

Mobilization schedule submitted in 3 stages without any DLP period.

**3. Construction Schedule**

Construction Schedule submitted without DLP period.

**Bidder # 2 : AIEC Sole Co., Ltd.**

**Reasons for rejection :**

**1. Proposed Personnel**

**Structure Engineer:** The second proposed personnel has less experience in similar works as his experience are mostly in road construction, not in the building infrastructure projects.

The second proposed personnel graduated from Major of Irrigation, which is irrelevant to the requirement.

**IT and MIS Engineer:** The first proposed personnel graduated from the Major of Communication and Transportation, which is not much relevant to IT and MIS.

The second proposed personnel has less experience in similar works than requirement as his experience are mostly being the survey and design engineer rather than IT and MIS engineer. He also graduated from Major of construction, not from IT major.

**2. Contractor's Equipment**

Most of equipment missed the supporting documents, such as purchase or registration documents (see details in Form 1.1 below), the equipment forms had not provided enough detail and filled in superficially.

**3. Method Statement**

Method statement submitted. There is no indication of Steel frame constructions method, roofing, maintenance or DLP period

**4. Quality Assurance Plan**

Quality management plan submitted and it not according to the requirements of the project.

**5. Mobilization Schedule**

Mobilisation schedule submitted which not reflected well for DLP period

**6. Construction Schedule**

Construction schedule submitted without DLP period.

**7. ESMSIP**

Bidder 3 - AIEC SOLE., LTD. has limited data information on the company's profiles

**8. Code of Conduct**

Not submitted

**Bidder # 3 : China Jiangxi International Economic and Technical Cooperation Co., Ltd.**

**Reasons for rejection :** The price offered was higher than the one of the Bidder having the lowest evaluated price.

**Bidder # 4 : JV of Xasy Group Co., Ltd and Chalernchai Construction – Repair Irrigation Sole Co., Ltd.**

**Reasons for rejection :**

1. The person signing the Joint Venture Agreement as JV lead (Chalernchai) is not the authorized person namely listed in the agreement, or the Business License.
2. The person signing Power of Attorney is not the authorized person namely listed in the Business License of Lead Joint Venture.
3. Absence of ES Management Strategies and Implementation Plans. This is considered major deviation and ~~is~~

significant negligence of the RFB requirements, which did not allow further evaluation of bid.

4. The Bidder attached empty EXP-4.2(b) forms and stamped them only. Accordingly, there were no past contracts or other related information attached either. The fact that the bidder did not include any information in EXP-4.2(b) Forms is a significant negligence of the RFB requirements, which did not allow further evaluation of bid. The fact that the Bidder stamped the empty forms indicated that they were not accidentally missed, but simply ignored.

#### **Bidder # 5 : Yunnan Construction Investment Fifth Construction Co., Ltd.**

##### **Reasons for rejection :**

###### **1. Proposed Personnel**

**Project Manager:** The listed experiences as per PER-2 form specifies only 5 years of similar experience, while requirement is 10 years.

**Pavement Engineer:** The listed experiences as per PER-2 form specifies only 6 years of similar experience, while requirement is 8 years.

**Electrical Engineer:** The listed experiences as per PER-2 form specifies only 5 years of similar experience, while requirement is 8 years.

**Mechanical Engineer:** The listed experiences as per PER-2 form specifies only 6 years of similar experience, while requirement is 8 years.

**IT and MIS Engineer:** The listed experiences for both IT and MIS Engineers as per PER-2 form specify only 6 years of similar experience, while requirement is 8 years.

**Traffic Safety Engineer:** The listed experiences as per PER-2 form specifies only 6 years of similar experience, while requirement is 8 years.

###### **2. Mobilization Schedule**

Mobilization schedule submitted in table format without maintenance period for Human resources and equipment. Demobilization shall start after 18 months of construction period. Bidder did not submit any indication for Defect liability period or any maintenance period.

#### **Bidder # 6 : Sengmixay Intergrate Sole. Co., Ltd.**

##### **Reasons for rejection :**

###### **1. Proposed Personnel**

**Project Manager:** The proposed Project Manager has been working as Structure Engineer since 1998, with limited information about experience as Project Manager. No academic certificate attached.

**Quality control/Materials Engineer:** The proposed Personnel graduated from Major of Irrigation, which is not relevant to the Material Engineer. Most experience are under Irrigation Project which is not similar to this contract.

**Pavement Engineer:** The proposed Personnel graduated from Major of Irrigation, which is not relevant to the Pavement Engineer.

**IT and MIS Engineer:** The 2<sup>nd</sup> proposed personnel has no academic certificate attached. His experience is more likely to be the Pump Technical Engineer, not the IT and MIS Engineer.

## 2. Quality Assurance Plan

Not submitted

### **Bidder # 7 : China National Nonferrous Metal Industry Fourteenth Metallurgical Construction Co., Ltd.**

#### **Reasons for rejection :**

##### 1. Site Organization

Site organization submitted without any references of Position proposed. Bidder submitted the organization chart for the company project management which is not acceptable.

##### 2. Mobilization Schedule

mobilization schedule submitted in very briefly without any DLP. There is no indication for DLP or maintenance of the works after completion of works.

### **Bidder # 9 : Haodian Construction Group Co., Ltd.**

#### **Reasons for rejection :**

##### 1. Proposed Personnel

No English translation for academic certificate and other reference attached.

**Project Manager :** The proposed Project Manager graduated the undergraduate degree in 2012, thus the total experience for being the Project Manager is proved not to be more than 12 years, while requirement is 15 years.

All proposed staffs have limited work experience in similar works as the PER-2 form specifies few years of work experience.

##### 2. Contractor's Equipment

50% of equipment had no supporting information such as purchase or ownership documents, which is contrary to the RFB requirements.

##### 3. Mobilization Schedule

Mobilization schedule submitted for equipment and human resources for construction works only. There is no indication for DLP or maintenance of the works after completion of works.

On behalf of the Employer :



**Mr. Vannasone K. Thepvongsa**

Deputy Director General, Department of Planning and Finance  
Deputy Head of SEARECC Procurement Committee